



SAILOÉ

BUY • SALE • YACHTING

www.sailoe.com
charter@sailoe.com
 Tel : +33 2 97 84 61 61

Whatsapp : + 33 6 08 98 54 79 & +33 7 67 25 42 83

Price list 2024 - 2025

Year	Model	Name	Included equipments			A 20/12 - 04/01 05/04 - 26/4	B 05/01 - 04/04 05/10 - 28/11	C 27/04 - 31/05	D 01/06 - 04/10 29/11 - 19/12	CBN	PAX	Deposit
			Water-maker	Solar Panel	Generator and A/C							
2024	Lagoon 77	Spirit of Ponant	Fully crewed			70 000 € + 20% APA				6	12	
2016 refit 2023	Lagoon 52	Takamaka	x	x	x	14000	11000	10000	8000	6 + 2	14	
2024	Lagoon 46	Napa Naryen	x	x		13400	9400	9000	6500			8000
2023	Lagoon 46	Cari	x	x		13000	9000	8500	6300			
2022	Lagoon 450 ST	Vertigo	x		x	12300	8800	8300	6300			
2018		Islette	x		x	11300	8500	8000	6000			
2021		Remire	x	?		11300	8500	8000	6000			
2018		Arome	x	x		11000	8200	7800	5800			
2024	Lagoon 42	Booby	x	x		9800	7800	7400	5800			
2023	Lagoon 42	Zourite	x	x		9500	7500	7200	5500			
2023	Lagoon 42	Ziromon	x	x		9500	7500	7200	5500			
2018	Lagoon 42	Blue skin	x	x								
2019	Lagoon 42	Etoile				8000	7000	6600	5100	4+2	10	6000
2020		Alphonse										
2020		Pyrat										
2017	Lagoon 42	Manaha	x	?								
2020	Lagoon 40	Pina Colada		x		7500	6800	6500	5000			
		Darros		x								
2019	Lagoon 40	Cotopaxi		x								
2018	Lagoon 380	Aride				6700	4500	4300	4000			
		Pampero										
2019		Papanga										
Access line												
2018	Lagoon 450 ST	Poivre				9800	7800	7500	5600	4+2	10	8000
2015	Lagoon 450 Fly	Zil Seashell				9000	7500	7000	5300	3+2	8	6000
2017	Lagoon 42 OV	Bingo				7500	6800	6500	5000			
2016	Lagoon 42	Zil Sea Shell 2										
2016	Lagoon 380 s2	Felicité Modjo				6400	4200	4000	3700	4+2	10	

Cleaning extra (mandatory)	
2 bathrooms	200 €
4 bathrooms	220 €
6 cabins	250 €

Transfers Airport/base/aiport	
1 - 3 pax	60 €
4 - 6 pax	100 €
7 - 10 pax	150 €

Extras	
Skipper	155 € / day
Cook	135 € / day
Skipper + cook	205 € / day
Paddle	125 € / week
Fullboard 1-4 pax	60 € / day / pax
Fullboard 5-10 pax	55€ / day / pax
Additional fishing rod	100 € / week
Safety net	150 € / charter

Our rates include :
 Nights at the SAILOÉ pontoon, autopilot, GPS, CD player & outdoor speakers, dinghy & outboard engine, a charcoal barbecue, a set of sheets and towels per week/pers, a set of PMT per person and a fishing rod.

Not included
 Transfers (optional), food (optional), cancellation insurance, mooring and landing fees on the islands when applicable, excursions, tips for the crew (at discretion) and more generally what is not specified as included.
 Tourist taxes : 100 SRC per person and per day (not applicable children of 12 years and below).

Paiement conditions
 Reservation : 30%
 120 days before departure : 30%
 60 days before departure : Balance of rental

Repositioning conditions
 Possible up to 90 days before
 Administrative fees : 500 € if less than 120 days before departure
 Rental 100% settled

Damage waiver :
 6% of total rental tarif (minimum 180€), covering a part of the initial deposit + 1500€ refundable deposit (sails, dinghy and outboard are excluded).